INVESTMENT COMMITTEE - NOTES FROM OCTOBER 12, 2022

US BANK PRIVATE WEALTH MANAGEMENT - - 10:00 AM

Present: Chuck, Dennis, Bill Heiting, Nathan Boebel, and Bill Rogalinski

| Market value | Sep 30, 2022 | Jun 30, 2022 | Mar 31, 2022 | Dec 31, 2021 | Sep 30, 2021 |
|--------------|--------------|--------------|--------------|--------------|--------------|
| | \$82.5M | \$87.9M | \$91.0M | \$95.6M | \$92.1M |

Net contributions/Withdrawals

Quarter = -\$1.8M / \$3.2M Fiscal YTD

Earnings, gains/losses

Quarter = -\$3.74M / -\$16.8M Fiscal YTD

- Allocation Equities 47.5%, Fixed 44.9%, Commodities 4.1%, Cash 3.5% PRIOR QTR at 51%, Fixed 44%, Commodities 3.0%, and Cash 2%
- Equity Asset Allocation Large Cap 63%, Mid Cap 17%, Small 4%, Developed Markets 16% PRIOR QTR Large Cap 63%, Mid Cap 17%, Small 4%, Developed Markets 16%
- Bonds Current Yield 3.04% (Effective Maturity 4.0 years/Average Quality "A") vs. prior QTR Current Yield 2.83%

| ROI | 9 Month (Net of Fees) | Trailing 12 Months | | |
|-------------|------------------------------|-----------------------------|--|--|
| Portfolio | -17.35% vs. benchmark -17.0% | -14.3% vs. benchmark -14.0% | | |
| Equities | -22.5% | -16.4% | | |
| Fixed | -9.5% | -10.2% | | |
| Commodities | -10.4 | n/a | | |

MARKET VIEWS/ CONCERNS OF INVESTORS:

- Currently taking a defensive stance and overweight in cash which will provide a base when opportunities arise in the equity sector
- Inflationary pressures, higher interest rates, and elevated oil prices are creating a more defensive portfolio orientation emphasizing bonds and real assets (Infra-structure Funds), over equities in the short term
- Federal Reserve as well as other global central banks will continue increasing interest rates to curb inflation
 - o Fed expected to increase 75 basis points on November 1st
 - Question is what they do at their December meeting
- Corporate earnings reports will be coming out over the next 3 weeks
- Estimates bear watching for the remaining 2022 and 2023 as they begin to decline over concerns that corporate and consumer spending will begin to slow
- Global markets are struggling with Europe in a recession and China output slowing
- Bank feels that if the U.S. enters into a recession, it will be short term and very shallow